

Lathrop & Gage Signs with Iris for eDiscovery Managed Services Partnership Will Bring Faster, More Efficient eDiscovery to Lathrop & Gage's Clients

Kansas City, January 12, 2015 – **Iris Data Services**, the leader in eDiscovery managed services, today announced that Lathrop & Gage, an AmLaw200 firm with a nationally recognized litigation practice, has signed a multi-year agreement with Iris for eDiscovery managed services. Iris will provide its Horizon product for managed services processing and host kCura's eDiscovery platform Relativity on an Infrastructure as a Service basis.

"We're always looking for ways to provide more value to our clients," said Jennifer M. Hannah, Partner, Chairman of the Litigation Division, and Executive Committee member at Lathrop & Gage. "Partnering with Iris allows us to take an aggressive, yet cost-effective approach to eDiscovery."

"We spent a great deal of time looking for the right managed services partner," said Steven L. Clark, Director of Litigation Support at Lathrop & Gage. "While we found many providers that offer it, Iris is the only provider fully committed to managed services. Their entire company is built around this model. Our clients deserve that level of commitment."

"This partnership is driven by Lathrop & Gage's focus on delivering the best possible bottom-line result at the earliest possible date for its clients," said Major Baisden, Co-Founder and President of Iris Data Services. "We're honored to be a part of that mission."

eDiscovery Managed Services enables Lathrop & Gage to take advantage of the most advanced industry tools, while ensuring the processes around those tools are customized to the unique needs of the firm. By licensing Iris Horizon for processing, Lathrop & Gage will get the results they need from processing while avoiding the limitations of any individual tool. This allows Lathrop & Gage's litigation support team to move into a consultative role, ultimately providing more creative and cost-effective advice to the firm's clients.

About Lathrop & Gage

Lathrop & Gage LLP has more than 320 attorneys in 11 offices nationwide – from Los Angeles to New York – focused in the areas of litigation, intellectual property, and business. *Chambers USA* ranks Lathrop & Gage's corporate, environmental, media and entertainment, labor and employment, litigation, and real estate teams among the best in their regions. For more information, visit www.lathropgage.com.

About Iris

Iris Data Services is the leader in [eDiscovery managed services](#). Iris' suite of products includes [Horizon](#), managed services processing that seamlessly integrates best-in-class applications, and [Arc](#), a private Relativity environment for a fixed monthly fee. Iris' U.S. headquarters is in Kansas City and its European headquarters is in London. Iris also maintains offices throughout the United States, Europe, India, and China. For more information about Iris, visit www.irisds.com.

The logo for IRIS, featuring the word "IRIS" in a stylized, white, serif font. The letters are slightly shadowed and appear to be floating above a dark red, curved surface that resembles a globe or a lens.

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